

arguing the case	opening statement=counsel states conclusions
argumentative	counsel comments on conclusion
asked and answered	question repeated
assumes facts not in evidence	question assumes facts (only allowed in cross)
beyond the scope	irrelevant question (during direct)

calls for
conclusion

witness draw
conclusions instead
of stating fact

calls for
speculation

question makes
witness guess

confusing,
misleading, vague

question is vague,
witness doesn't
what is asked

leading

suggests
answer

misstating the
evidence

evidence
misstated/testimony
misquoted

narrative
called for

witness starts
pouring out
testimony

non-responsive
answer

answer doesn't
directly answer
question

personal
comments by
counsel

statement based
on counsel's belief;
personal opinion

prejudicial/inflammatory
remarks

arguments appeal
to jury's
sympathy

relevance

irrelevant
question